

## **Tate & Lyle Value Added Seminar**

**20 October 2004**

Tate & Lyle PLC will be holding a seminar discussing value added products today in London commencing at 10.00 am. The meeting will be hosted by Iain Ferguson, Chief Executive, and other senior managers and will be attended by institutional investors and stockbrokers' analysts.

Iain Ferguson will provide an overview of our business and value added products and then Simon Gifford, Group Finance Director, will explain the contribution that value added products make to overall profitability and the applications for these products.

Greg Morency, our new global Vice President Marketing, will set out our new approach to customers. After a break to visit product displays, John Roginski, Vice President, Sales and Marketing, Industrial Products for Tate & Lyle in the US, will give an update on bio-products.

Austin Maguire, President of Tate & Lyle Sucralose, will provide an overview on what is happening in this business, where we now expect sales for the six months to September 2004 to exceed \$100 million and profit before tax to exceed the proforma US\$ 33 million achieved in the 2003 calendar year.

The presentations given at the seminar will be available on our website ([http://www.tateandlyle.com/TateAndLyle/investor\\_relations/roadshows/default.htm](http://www.tateandlyle.com/TateAndLyle/investor_relations/roadshows/default.htm)) following the start of the meeting.

For more information contact:

Mark Robinson, Head of Investor Relations  
Tel: 020 7626 6525 or Mobile: 07793 515861 [investorrelations@tateandlyle.com](mailto:investorrelations@tateandlyle.com)

Chris Fox, Director of Corporate Relations (Press)  
Tel: 020 7626 6525 or Mobile: 07801 808553

### **About Tate & Lyle:**

Tate & Lyle is a world leader in renewable ingredients. Its core competence is to take corn, wheat or sugar, and add value to these raw materials through technology. As a result of continuous innovation it offers an ever-wider product portfolio of versatile and functional ingredients. These products include Cereal Sweeteners, Starches, Sugars, Citric Acid and SLENDA® Sucralose. Tate & Lyle products have wide applications in the food, beverage, pharmaceutical, cosmetic, paper, packaging and building industries. With headquarters in London, Tate & Lyle operates more than 41 plants and 20 additional production facilities in 28 countries, almost all in Europe and the Americas. It employs 6,700 people in its subsidiaries with a further 4,800 employed in joint ventures. Sales in the year to 31 March 2004 totalled £3,167 million. More details are available on this website [www.tateandlyle.com](http://www.tateandlyle.com).